Table VI-5

Costs as a Percentage of Affected Establishment Revenues and Profits
(Based on Average Compliance Costs)

SIC	Industry	Revenues ($1,000)	Establish-ments	Average Revenues ($1,000)	Profit Rate	Average Profits	Affected Establishments		Average Compliance Costs to Affected Establishments	Compliance Costs as a % of Revenues	Compliance Costs as a % of Profits
07	Agricultural services	$46,797,618	111,841	$418.4	6.02%	$25,183	7,566	6.8%	$5.78	0.00%	0.02%
08	Forestry	$2,533,391	2,689	$942.1	10.30%	$97,040	261	9.7%	$0.00	0.00%	0.00%
09	Fishing, hunting, and trapping	$2,066,630	2,443	$845.9	5.80%	$49,099	0	0.0%	NA	NA	NA
13	Oil and gas extraction	$118,956,993	17,957	$6,624.5	8.65%	$573,023	1,097	6.1%	$53.14	0.00%	0.01%
15	General building contractors	$354,383,931	197,940	$1,790.4	4.00%	$71,614	19,071	9.6%	$2.79	0.00%	0.00%
16	Heavy construction, except building	$129,200,925	37,918	$3,407.4	4.00%	$136,295	4,718	12.4%	$13.43	0.00%	0.01%
17	Special trade contractors	$351,559,520	433,522	$810.9	4.00%	$32,438	40,823	9.4%	$19.41	0.00%	0.06%
20	Food and kindred products	$488,381,169	22,317	$21,883.8	3.46%	$757,938	3,608	16.2%	$20.45	0.00%	0.00%
21	Tobacco products	$36,626,849	185	$197,983.0	4.02%	$7,953,335	30	16.2%	$4.18	0.00%	0.00%
22	Textile mill products	$81,180,135	6,464	$12,558.8	2.77%	$347,644	720	11.1%	$25.63	0.00%	0.01%
23	Apparel and other textile products	$81,000,847	24,460	$3,311.6	2.56%	$84,716	1,111	4.5%	$0.00	0.00%	0.00%
24	Lumber and wood products	$111,381,076	37,716	$2,953.2	3.90%	$115,143	1,995	5.3%	$12.21	0.00%	0.01%
25	Furniture and fixtures	$61,269,677	12,388	$4,945.9	3.51%	$173,603	2,053	16.6%	$4.84	0.00%	0.00%
26	Paper and allied products	$163,517,039	6,863	$23,825.9	4.50%	$1,072,385	649	9.5%	$55.10	0.00%	0.01%
27	Printing and publishing	$209,740,895	63,986	$3,277.9	3.80%	$124,545	124	0.2%	$0.00	0.00%	0.00%
28	Chemicals and allied products	$406,616,253	13,691	$29,699.5	4.49%	$1,332,353	5,052	36.9%	$66.30	0.00%	0.00%
29	Petroleum and coal products	$178,393,963	2,459	$72,547.4	2.99%	$2,168,714	432	17.6%	$221.09	0.00%	0.01%
30	Rubber and misc. plastics products	$160,224,448	17,343	$9,238.6	4.02%	$371,834	3,140	18.1%	$11.93	0.00%	0.00%
31	Leather and leather products	$10,125,106	1,922	$5,268.0	2.20%	$115,725	14	0.7%	$119.63	0.00%	0.10%
32	Stone, clay, and glass products	$87,857,611	17,167	$5,117.8	4.93%	$252,139	3,109	18.1%	$11.51	0.00%	0.00%
33	Primary metal industries	$189,655,505	6,992	$27,124.6	4.52%	$1,225,408	1,974	28.2%	$35.23	0.00%	0.00%
34	Fabricated metal products	$231,787,815	39,399	$5,883.1	4.55%	$267,453	7,374	18.7%	$7.07	0.00%	0.00%
35	Industrial machinery and equipment	$410,878,326	57,563	$7,137.9	4.05%	$288,782	7,458	13.0%	$6.53	0.00%	0.00%
36	Electronic and other electric equipment	$349,240,947	18,619	$18,757.2	5.59%	$1,048,780	2,731	14.7%	$22.46	0.00%	0.00%
37	Transportation equipment	$522,250,748	13,210	$39,534.5	3.74%	$1,479,823	3,788	28.7%	$30.26	0.00%	0.00%
38	Instruments and related products	$158,693,978	12,385	$12,813.4	5.06%	$648,479	1,282	10.4%	$33.03	0.00%	0.01%
39	Miscellaneous manufacturing industries	$52,171,899	18,711	$2,788.3	3.80%	$106,073	3,140	16.8%	$24.34	0.00%	0.02%
40	Railroad transportation	$36,900,000	4,802	$7,684.3	11.08%	$851,036	846	17.6%	$24.34	0.00%	0.00%
41	Local and interurban passenger transit	$18,741,822	20,067	$934.0	4.51%	$42,101	809	4.0%	$10.45	0.00%	0.02%
42	Trucking and warehousing	$197,132,918	135,874	$1,450.9	3.91%	$56,783	4,090	3.0%	$17.08	0.00%	0.03%
43	United States Postal Service	$56,600,000	33,613	$1,683.9	NA	NA	1,012	3.0%	$0.00	0.00%	NA
44	Water transportation	$34,059,390	9,392	$3,626.4	7.48%	$271,426	50	0.5%	$5,755.39	0.16%	2.12%
45	Transportation by air	$175,932,797	13,694	$12,847.4	3.62%	$465,132	48	0.4%	$427.74	0.00%	0.09%
46	Pipelines, except natural gas	$7,830,792	971	$8,064.7	6.55%	$528,055	252	25.9%	$1.47	0.00%	0.00%
47	Transportation services	$39,490,484	52,884	$746.7	3.39%	$25,322	8	0.0%	$0.00	0.00%	0.00%
48	Communications	$343,904,510	46,030	$7,471.3	5.58%	$416,833	100	0.2%	$0.00	0.00%	0.00%
49	Electric, gas, and sanitary services	$446,859,099	22,716	$19,671.6	10.37%	$2,040,874	5,085	22.4%	$23.49	0.00%	0.00%
50	Wholesale trade--durable goods	$2,290,609,326	341,942	$6,698.8	2.54%	$170,449	18,854	5.5%	$5.35	0.00%	0.00%
51	Wholesale trade--nondurable goods	$1,931,943,829	189,025	$10,220.6	4.46%	$456,162	8,573	4.5%	$27.96	0.00%	0.01%
52	Building materials and garden supplies	$152,492,069	70,064	$2,176.5	2.37%	$51,621	2,386	3.4%	$2.38	0.00%	0.00%
53	General merchandise stores	$334,801,710	36,481	$9,177.4	2.70%	$248,028	687	1.9%	$4.27	0.00%	0.00%
54	Food stores	$424,619,077	179,120	$2,370.6	1.41%	$33,443	2,394	1.3%	$0.77	0.00%	0.00%
55	Automotive dealers and service stations	$787,955,460	202,525	$3,890.7	1.45%	$56,246	10,243	5.1%	$5.90	0.00%	0.01%
56	Apparel and accessory stores	$117,838,184	126,658	$930.4	1.85%	$17,181	308	0.2%	$28.16	0.00%	0.16%

Table VI-5

Costs as a Percentage of Affected Establishment Revenues and Profits
(Based on Average Compliance Costs)

SIC	Industry	Revenues ($1,000)	Establish-ments	Average Revenues ($1,000)	Profit Rate	Average Profits	Affected Establishments		Average Compliance Costs to Affected Establishments	Compliance Costs as a % of Revenues	Compliance Costs as a % of Profits
57	Furniture and homefurnishings stores	$138,532,297	117,939	$1,174.6	2.28%	$26,812	2,769	2.3%	$2.62	0.00%	0.01%
58	Eating and drinking places	$249,718,654	484,719	$515.2	3.00%	$15,447	0	0.0%	NA	NA	NA
59	Miscellaneous retail	$372,192,817	374,786	$993.1	2.49%	$24,711	978	0.3%	$0.71	0.00%	0.00%
60	Depository institutions	$626,235,388	115,268	$5,432.9	10.80%	$586,749	1,372	1.2%	$0.00	0.00%	0.00%
61	Nondepository institutions	$208,902,233	53,365	$3,914.6	15.05%	$589,102	299	0.6%	$0.00	0.00%	0.00%
62	Security and commodity brokers	$267,894,402	50,032	$5,354.5	13.32%	$712,970	278	0.6%	$0.00	0.00%	0.00%
63	Insurance carriers	$977,328,464	41,776	$23,394.5	6.82%	$1,596,288	442	1.1%	$0.00	0.00%	0.00%
64	Insurance agents, brokers, and service	$76,085,799	132,265	$575.3	6.83%	$39,261	744	0.6%	$0.00	0.00%	0.00%
65	Real estate	$191,986,451	257,248	$746.3	13.31%	$99,329	1,541	0.6%	$0.00	0.00%	0.00%
67	Holding and other investment offices	$119,637,007	28,175	$4,246.2	24.01%	$1,019,487	157	0.6%	$0.00	0.00%	0.00%
70	Hotels and other lodging places	$103,075,607	59,897	$1,720.9	6.96%	$119,782	1,326	2.2%	$18.50	0.00%	0.02%
72	Personal services	$53,965,771	208,546	$258.8	5.86%	$15,151	9,743	4.7%	$1.90	0.00%	0.01%
73	Business services	$538,701,000	410,246	$1,313.1	4.79%	$62,857	13,517	3.3%	$2.80	0.00%	0.00%
75	Auto repair, services, and parking	$102,979,805	194,877	$528.4	4.39%	$23,214	32,113	16.5%	$7.98	0.00%	0.03%
76	Miscellaneous repair services	$39,030,526	68,439	$570.3	5.44%	$31,000	3,375	4.9%	$10.45	0.00%	0.03%
78	Motion pictures	$72,351,766	46,844	$1,544.5	5.14%	$79,355	17	0.0%	$0.00	0.00%	0.00%
79	Amusement and recreation services	$94,816,288	99,642	$951.6	4.28%	$40,728	1,612	1.6%	$3.47	0.00%	0.01%
80	Health services	$824,840,187	505,878	$1,630.5	6.17%	$100,610	16,486	3.3%	$50.94	0.00%	0.05%
81	Legal services	$124,335,948	170,271	$730.2	17.50%	$127,789	61	0.0%	$22.44	0.00%	0.02%
82	Educational services	$136,669,596	50,146	$2,725.4	8.14%	$221,895	564	1.1%	$22.44	0.00%	0.01%
83	Social services	$95,229,314	165,519	$575.3	4.44%	$25,535	6,668	4.0%	$0.42	0.00%	0.00%
84	Museums, botanical, zoological gardens	$6,636,189	5,466	$1,214.1	21.45%	$260,421	235	4.3%	$0.00	0.00%	0.00%
86	Membership organizations	$111,881,925	249,022	$449.3	7.21%	$32,400	533	0.2%	$0.00	0.00%	0.00%
87	Engineering and management services	$332,197,903	301,160	$1,103.1	6.39%	$70,494	10,292	3.4%	$9.57	0.00%	0.01%
89	Services, n.e.c.	$20,335,429	17,650	$1,152.1	6.80%	$78,346	6	0.0%	$0.00	0.00%	0.00%
	State and local governments	$763,300,000	167,788	$4,549.2	NA	NA	6,893	4.1%	$17.43	0.00%	NA
	Totals	$19,043,065,527	7,060,972	$2,696.9	4.87%	$131,423	291,085	4.1%	$15.70	0.00%	0.01%

Source: OSHA Office of Regulatory Analysis. See full PEA (Ex. 6-1).